

The State of Legal Marijuana Markets 6th Edition - 2019 Update





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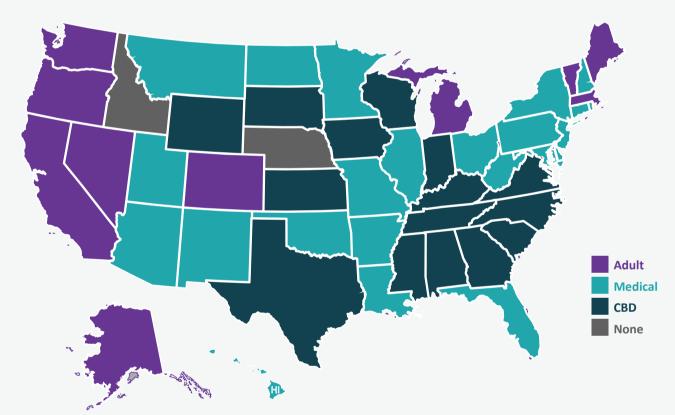
Worldwide consumer spending on legal cannabis is expected to reach an estimated \$12.2 billion in 2018, a significant jump from \$9.5 billion in 2017. Canada's launch delay and California's maladroit tax & regulatory structure kept the 2018 figure less than what was originally forecast in SOLMM6.



Worldwide spending is now forecast to **grow 39.1% to \$17 billion** in 2019 – fueled by the addition of new markets across the US and abroad, and increases in the % of adults imbibing.



The US had 1.9 million monthly medical patients in 2017; however, the market yielded a total of **21 million monthly** *cannabis consumers* overall. Inarguably the adult-use consumer segment is growing at an accelerated pace as more consumers join the market.



US 2018 Legal Status

In 2018, Michigan legalized adult-use cannabis, and Missouri, Utah, and Oklahoma legalized medical cannabis. 28 US states are now medical-legal, and **7** (*plus D.C.*) *have adult-use laws*.



California is on track to be the first state to actually shrink legal spending (*from \$3B to \$2.5B*) in its first year of adult-use legality.



Asia's impact on the world market: Legal cannabis sales will make up 6.3% share of legal spending in 2019 (\$1.1 billion), increasing to **11.5% share in 2022** (\$3.6 billion).



\$542 MILLION BY 2022

Medical spending in the UK is forecast to reach \$87 million in 2019, and grow to nearly **\$542 million by 2022**.

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*These insights are featured in the The State of Legal Marijuana Markets, 6th Edition - 2019 Update © 2019 BDS Analytics BDSAnalytics.com